

FLORIDA FOREIGN TRADE ASSOCIATION

2335 NW 107th. Avenue, Suite 2M30, Box # 28, Miami, FL 33172

e-mail: info@ffta.com / web: www.ffta.com

Phone: 305.471.0737/ Fax: 305.471.7636 Toll Free # 1.800.823.5714

TRADE-USA

Incoming Trade Mission from the Caribbean Region to Florida 2007

June 24 - 29, 2007

Company	ACCESSORY MS Sheraton Centre Christ Church, <i>Barbados</i>
Contact/Representative	Glendene Boyce, Managing Director Charles Boyce, Manager
Objective of Participation	Seeking to Buy: <ul style="list-style-type: none">- Handbags & Hats- Gift sets/Items- Hair (extensions)- Hair accessories- Fashion Jewelry- Toiletries and Cosmetics- Sandals/Shoes
Type of Business	Import, Wholesaler, Distributor, Retailer
Year Established	1999
Size of Company	Less than 100 employees
Description of Company and Products and Services they represent	Accessory MS is a retail merchandising company with a wholesale section. They are seeking to meet with wholesalers and distributors of general store items such as handbags, fashion jewelry, cosmetics, hair products, etc. They are interested in being a representative of said products in Barbados.
Type of Customers	General Public



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Company	BARBADOS PACKAGING INDUSTRIES LIMITED P.O.Box 385G, Applewhaites St. Thomas, Barbados
Contact/Representative	Roderic Roach, General Manager
Objective of Participation	Seeking to Buy: <ul style="list-style-type: none">- Paper Bags- Shopping Bags- Pastry Bags- Lunch Bags- Grocery Bags- Pop-Corn Bags Also Seeking to Establish: <ul style="list-style-type: none">- Joint Venture
Type of Business	Wholesaler, Distributor and Service
Year Established	1983
Size of Company	Less than 100 Employees
Description of Company and Products and Services they represent	Barbados Packaging Industries Limited is a wholesaler and distributor of corrugated cartons and paper bags. They are interested in meeting with manufacturers and reliable paper- packaging suppliers offering competitive prices
Type of Customers	General Public



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Company	COMPUWARE 2000 INC. # 5, Eighth Avenue Belleville, Sterling Building Saint Michael, <i>Barbados</i>
Contact/Representative	Julian Clarke, Chief Executive Officer
Objective of Participation	Seeking to Find Distributors, Agents or End Users interested in: <ul style="list-style-type: none">- Computer Software Programs to control Time Attendance, Security Access Control, Video Surveillance using Biometrics systems.
Type of Business	Services – Technology Software Co.
Year Established	2003
Size of Company	100- 1000 employee
Description of Company and Products and Services they represent	Compuware 2000 has it is own international Trademark “ MANAGEWYSE ”, which is a computer software program to manage time attendance, door access control and video surveillance through biometrics systems.
Type of Customers	General Public



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Company	ROCKSTONE DESIGNS # 1 First Avenue North Wildey Saint Michael, <i>Barbados</i>
Contact/Representative	Julian Clarke, Owner
Objective of Participation	Seeking to Buy: <ul style="list-style-type: none">- Men's Belts- Women's Belts- Men's Dress Shoes- Men's Buckles
Type of Business	Import, Export, Manufacturer
Year Established	1999
Size of Company	Less than 100 employees
Description of Company and Products and Services they represent	Rockstone Designs is a clothing manufacturing and designing company, which seeks to supply quality clothing for the youth (18-35 years) in couture, casual style for mainly men and 20% for women
Type of Customers	General Public



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Company	MOUNTAIN TOP SPRINGS LIMITED Middle Street, Kingstown <i>Saint Vincent and the Grenadines</i>
Contact/Representative	Kenneth Dasilva, Financial Controller Cecile McMillan, Human Resource Manager
Objective of Participation	Seeking to Buy: <ul style="list-style-type: none">- Suppliers of Packaging Materials- Graphic Design Services- Marketing Services They are interested in meeting with Potentials Agents and distributors of bottled water.
Type of Business	Manufacturer
Website	www.mountaintopsprings.com
Year Established	1996
Size of Company	Less than 100 Employee
Description of Company and Products and Services they represent	Mountain Top Springs Limited produces bottled water and currently exports to some countries in the Caribbean Region.
Type of Customers	General Public



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Company	LARCOMBE & COMPANY LIMITED St. Lawrence Main Road Christ Church, Barbados
Contact/Representative	Andrew Larcombe, Managing Director
Objective of Participation	Seeking to Buy: <ul style="list-style-type: none">- Fresh Fruit and Vegetables (air freight only)- Fresh U.S. Beef, Deli Meats, Seafood- Dairy Products- Gourmet and Specialty Foods and Ingredients (spices, etc) for Quality End of Hospitality Industry- Ethnic Foods, in particular: KOSHER and HALAL (Arabic) Foods. Seeking to Meet with: <ul style="list-style-type: none">- Florida and U.S. Supermarkets to:<ol style="list-style-type: none">a) Establish representation of their branded products in the Caribbean Region.b) Develop long-term Partnerships
Type of Business	Import, Broker, Distributor
Year Established	1999
Size of Company	Less Than 100 Employee
Description of Company and Products and Services they represent	Larcombe & Co. Ltd. is a supply chain, sourcing and distribution center of consumer goods to retailers, supermarkets, and food service distributors. Larcombe has developed effective long-term partnerships with a diverse range of suppliers such as Waitrose and Tesco in UK and they would like to establish same representation of U.S. house branded supermarket products.
Type of Customers	General Public



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Company	HANSHELL INNIS LIMITED Fontabelle, Saint Michael BB 11076 Barbados
Contact/Representative	Camilla Greaves, Managing Director Carl Howard, Support Services Manager
Objective of Participation	Seeking to Buy: <ul style="list-style-type: none">- Health Foods: Organic, Diabetics- Specialty Meats: Smoked Meats- Baby Foods- Special Type Foods: Gluten Free, Rice Base.- Disposable Ware: Plates, Containers, etc
Type of Business	Import, Wholesale Distributor
Year Established	1884
Size of Company	100 – 1000 employees
Description of Company and Products and Services they represent	Hanschell Inniss is a leader in the importation and distribution of quality products, finest selection of produce, foodstuff and other supplies in Barbados. They have many divisions such as: <ol style="list-style-type: none">1) Retail: By supplying Supermarkets, Mini-Marts and other General Stores2) Food Service: By Supplying Hotels, Restaurants and Food Brokers3) Government Institutions and Hospitals4) Cruise Ships: By supplying all type of products to the ships at the Port.5) Export Division: By supplying surrounding islands in the Caribbean Region.
Type of Customers	General Public and Private and Governmental Institutions



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Company	DND IT SOLUTION INC. Unit 7 Small Business Development Centre, Fontabelle, Saint Michelle, Barbados
Contact/Representative	David Dasilva, Chief Executive Officer
Objective of Participation	Seeking to Buy: <ul style="list-style-type: none">- Electronic Security Equipment- Information Technology
Type of Business	Import, Export
Year Established	2002
Size of Company	Less than 100 employee
Description of Company and Products and Services they represent	DND It Solution provides information technology and electronic security services. They import and distribute these equipments in Barbados. They are also interested in opening an inter-transfer company in the United States.
Type of Customers	General Public and Corporations



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Company	BARBADOS COALITION OF SERVICE INDUSTRIES 14 Pine Plantation Road St.. Michael, <i>Barbados</i>
Contact/Representative	Lavine Small, Project Officer
Objective of Participation	Seeking to Meet with: <ul style="list-style-type: none">- Business Development Centres- Chambers of Commerce- Trade Associations In order to develop mutual agreements and strategic alliances to promote business relationship between Barbadian and U.S. Service Companies or related.
Type of Business	Service – Association/Coalition
Website	www.bcsi.org.bb
Year Established	2002
Size of Company	Less than 100 employees
Description of Company and Products and Services they represent	Barbados Coalition of Service Industries (BCSI) is an umbrella organization for the Service Sector in Barbados. The BCSI organizes trade missions for their members and provide education seminars for the service companies as well as for the Governmental Sector. The BCSI is today a growing organization that represents the interests of approximately thirty-nine (39) service associations comprising over 3000 Barbadian service providers in the private and public sectors.
Type of Customers	Service Companies and Governmental Institutions



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Company	KIRTON TRADING INC. Wilbar Centre, Wildey Christ Church, Barbados
Contact/Representative	Kevan Kirton, Chief Executive Officer
Objective of Participation	Seeking to Buy: <ul style="list-style-type: none">- Steel toe shoe- Processed chemicals- Work Boots- Safety equipment- Pool equipment- Industrial Chemicals: Muriatic Acid; Linseed Oil; Sulphuric Acid; Caustic Soda; Sodium Hydroxide; Sodium Hypo Chlorite
Type of Business	Import, Wholesale Distributor
Year Established	2005
Size of Company	Less than 100 employee
Description of Company and Products and Services they represent	Kirton Trading is a wholesale based trading company concentrating on chemicals and safety products. They are seeking to meet with manufacturers and wholesale distributors of said products. They represent safety shoes brand Timberland (USA) and chlorine brand Chemicom (Holland).
Type of Customers	General Public



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Company	SANDY LANE HOTEL Sandy Lane St. James, <i>Barbados</i>
Contact/Representative	Angela Clarke, Purchasing Manager
Objective of Participation	Seeking to Buy: <ul style="list-style-type: none">- Luxury Resort Linens- Hotel supplies- Hotel equipment- Hotel Furnishings <p>They would like to meet with manufacturers and distributors of hotel supplies and worldwide shipping companies who can provide services not only from the USA; but also, from Europe and other locations.</p>
Type of Business	Service
Website	www.sandylane.com
Year Established	2000
Size of Company	100 – 1000 employees
Description of Company and Products and Services they represent	Sandy Lane Hotel is a 5-diamond hotel, spa and golf resort. They service the luxury travel market and their guests are mostly European, (U.K.), Russian and Americans. They are seeking to meet with manufacturers, wholesale distributors with a quick turn-over in the shipment of goods from the United States
Type of Customers	General Public



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Company	MCBRIDE CARIBBEAN LIMITED Lowlands Christ Church, <i>Barbados</i>
Contact/Representative	Andrew Hassell, General Manager
Objective of Participation	Seeking to Buy: <ul style="list-style-type: none">- LPG (Aerosol Grade)- Aerosol valves, Caps and Components- Mineral Spirits Seeking to Sell: <ul style="list-style-type: none">- Aerosol Products to the Caribbean Population in the USA such as:<ul style="list-style-type: none">➤ Insect Repellent, Aerosol Insecticides➤ Fabric Softeners, Dish Washing Liquids and Air Fresheners <p>They are interested in meeting with Distributors that supply ethnic products to Supermarkets and other Stores.</p>
Type of Business	Export, Manufacturer, Service
Year Established	1992
Size of Company	Less than 100 employees
Description of Company and Products and Services they represent	McBride Caribbean Limited is the leading manufacturer of aerosol products in the Caribbean. McBride's 16 hectares manufacturing plant produces a wide variety of quality products ranging from aerosol insecticides and repellents, fabric-softeners, dishwashing liquids and air fresheners. Their own well-known brand names are BOP, BEEP, SURETOX and GO. They also manufacture other leading brands on contract for other companies.
Type of Customers	General Public



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Company	PLATINUM OFFSHORE MANAGEMENT SERVICES, INC Suite 200, Braemar Court, Deighton Road Saint Michael, Barbados
Contact/Representative	Stephen L. Greaves, President
Objective of Participation	Seeking to Meet with: <ul style="list-style-type: none">- International Tax Planners such as:<ul style="list-style-type: none">o Accountants and Lawyers, who provide services to U.S. Companies seeking to establish an offshore business in the Caribbean Regiono Other related Service Companies
Type of Business	Management Service
Website	www.platinumoffshore.com
Year Established	2001
Size of Company	Less than 100 employees
Description of Company and Products and Services they represent	Platinum Offshore Management Service provides management, corporate and back office accounting services to clients in the international business and financial services sector. Among their competencies are: Company Incorporation, Corporate Governance, Regulatory Compliance, banking, Investment Accounting, Tax Services, Auditing Supervision, General Management. They currently represent several Canadian and US companies in Barbados.
Type of Customers	General Public



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Company	MEMORY BANK COMPUTERS 139 Long Port Of Spain, <i>Trinidad and Tobago</i>
Contact/Representative	Lindahl Ghany, Director
Objective of Participation	Seeking to Buy: <ul style="list-style-type: none">- Security Systems and Software- Surveillance Equipment- Outdoor Digital Billboards- RFID Tracking Systems- M-Commerce Payment Systems and Hardware- Computer Supplies including Toners, Ink Cartridges, Lan Cabling, cabinets, test equipment- Supplies of Printer Parts for Lexmark and HP- Airport and Port Security Equipment
Type of Business	Import
Year Established	1986
Size of Company	Less than 100 employee
Description of Company and Products and Services they represent	<p>Memory Bank Computers has been in the IT business for 22 years and is one of the largest IBM/Lendo partners in the Caribbean. They are looking for new products in It, Security Products and possible joint venture investments in these or related areas.</p> <p>They are interested in investment opportunities or Joint Ventures in Florida with Security Companies, Computer Services, IT Telecom.</p>
Type of Customers	General Public



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Company	RESOURCE ALLIANCE 26 Herrea Street St. Joseph Village, San Fernando <i>Trinidad and Tobago</i>
Contact/Representative	Estaphania La Croix Francis Bertrand
Objective of Participation	Seeking to Buy: <ul style="list-style-type: none">- Tiles and Floor Finishes- Laminates- Rugs- Faucets And Bathroom Finishes- Home Furnishings such as: Linens, Utensils, Curtains, etc.
Type of Business	Import
Year Established	2004
Size of Company	Less than \$1 million
Description of Company and Products and Services they represent	Resource Alliance is a company dealing in Civil Construction, Renovations and Furnishings
Type of Customers	General Public, Architects, Civil Engineers



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Company	CARIBBEAN SAFETY PRODUCTS LTD. 403 Pacific Avenue Point Lisas Industrial Estate Point Lisas, <i>Trinidad and Tobago</i>
Contact/Representative	Mr. Dipinder Manocha, Managing Director
Objective of Participation	Seeking to Buy: <ul style="list-style-type: none">- Marine Safety Products- Security Systems- Instrumentation- Fire Safety- Electrical Safety
Type of Business	Import, Export, Manufacturer, Wholesale Distributor
Size of Company	More than 100 employees
Description of Company and Products and Services they represent	Caribbean Safety Products is positioned to service all market segments in the safety and security industries. They manufacture and distribute presently throughout the Caribbean and certain States within the USA. They represent various products such as Gas Detection brand Industrial Scientific (USA) and Fire Extinguishers brand Strike First (Canada).
Type of Customers	General Public



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Company	FACILITIES MANAGEMENT SYSTEMS LTD. LP22 Xavier Street Extension Chaguanas, <i>Trinidad and Tobago</i>
Contact/Representative	Lenox Fingal
Objective of Participation	Seeking to Buy: <ul style="list-style-type: none">- Security Systems- Information Technology related to Security- Sport Products and Surfaces
Type of Business	Import, Distributors
Year Established	1995
Size of Company	Annual sales \$1 - \$5 million
Description of Company and Products and Services they represent	Facilities Management Ltd. supplies surveillance equipment, security cameras, auditing software and network security to Trinidad and Tobago Clients .
Type of Customers	General Public



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Company	PORTMORE HEALTHCARE COMPLEX 12 Henderson Drive, Independence City, Portmore, Jamaica
Contact/Representative	Dr. Karen Asher Dr. Devon Osbourne
Objective of Participation	Seeking to Buy: <ul style="list-style-type: none">- Hospitals beds and related items- Medicals disposables, Gauze, Endotracheal tubes, etc- Bulk suppliers- Disinfectants (pre-operational and other)
Type of Business	Health and medical services
Year Established	1985
Size of Company	Less than 100 employees
Description of Company and Products and Services they represent	Portmore Healthcare Complex is a growing medical facility in the highly populated Portmore Community, located about 30 minutes drive southwest of Kingston. They are currently seeking to expand the range of services and will establish a mini-hospital in the very near future.
Type of Customers	General Public, Hospitals, Drugstore, Pharmacies



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Company	TRINITY HOMES LIMITED 3 Millhouse, Canewood Industrial Park Warrens St. Michael, Barbados
Contact/Representative	Christopher Cupples, Chief Executive Officer
Objective of Participation	Seeking to Buy: <ul style="list-style-type: none">- Manufacturers or wholesalers of post-formed laminate counter tops- Kitchen and Bathroom supplies, accessories and Light Fittings- New or used Construction Equipment: Backhoes, Front End Loaders- PVC windows AND Doors- Tiles and Lumber Seeking to Meet with: <ul style="list-style-type: none">- Investors for apartment/condominium projects
Type of Business	Import, Real Estate Design & Building Development Company
Year Established	2000
Size of Company	Less than 100 employees
Description of Company and Products and Services they represent	Trinity Homes is a provider of tropical house plans online with backup qualified architect services, construction services and developments commercial and residential projects. They have representation of Real Estate Developments in Barbados and the D. R.
Type of Customers	General Public



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Company	ENVIRONMENTAL COMFORT & SAFETY SOLUTION LIMITED 46 Waterhall Terrace St. James, <i>Barbados</i>
Contact/Representative	John Batson, Chief Executive Officer Ian weekes, Sales & Marketing Director
Objective of Participation	Seeking to Buy: <ul style="list-style-type: none">- Portable air conditioners and Portable Evaporative Coolers for home use and commercial purposes for rooms 12'x12' and 20'x20" (12000; 18000; 24000; 42000; 60000 BTU)- Solar Powered Trash Bins- Products similar to the Solar Bins that are environmental friendly Also, they are interested in meeting with companies or organizations that provides Training and Certification on IAQ (Indoor Air Quality).
Type of Business	Import, Service
Website	www.ecss.bb
Year Established	2003
Size of Company	Less than 100
Description of Company and Products and Services they represent	Environmental Comfort & Safety Solutions Limited is a business that markets air cooling systems for home and the commercial markets. They also provide IAQ analysis services for commercial properties. They represent various products: Evaporative Cooling "Port-A-Cool" USA; "Eco-Cool" U.K.; and "Symphony" India.
Type of Customers	General Public



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Company	JENANYA'S Mall 34 shop #7, Broad Street Bridgetown, <i>Barbados</i>
Contact/Representative	Keisha Thompson, Advertising and Marketing Officer
Objective of Participation	Seeking to Buy: <ul style="list-style-type: none">- Acrylic fabric Paint- Jewelry- Art & Craft Supplies- Fabric Jenanya's is also seeking to find suitable distributors for their handcrafted clothing and accessories.
Type of Business	Manufacturer
Year Established	2005
Size of Company	Less than 100 employees
Description of Company and Products and Services they represent	Jenanya's is a small manufacturer that specializes in unique handcrafted clothing as well as accessories ranging from jewelry to handbags. All of the pieces of clothing are unique, hand-painted and hand-dyed on 100% cotton and linen.
Type of Customers	General Public

